Microsoft Sentinel Migration and Modernization (Medium)

Azure Migrate and Modernize (AMM) helps accelerate and simplify customer migration and modernization projects. In this engagement, partners will provide expert guidance for a customer's SAP on Azure project. It can include any of the following patterns: (i) greenfield/new SAP native builds, (ii) migrating existing SAP environments to Azure or (iii) SAP HANA migration.

Finally, Microsoft strongly recommends that the new Azure workloads should be setup in a secure manner.

Secure Migrations can include any/all the following:

1. Microsoft Defender for Cloud (or equivalent 3rd party security product)
2. Azure networking security (including network security groups, secure VNet configurations, Azure Front Door with WAF policies, Azure Bastion and DDoS protection)
3. Azure Firewall Premium and configure firewall manager policies & alerts

Note: This engagement is for customers running SAP on the customer's Azure subscription; SAP RISE engagements should use the offer specific to SAP RISE.

Engagement requirements

Deliver a large-sized project by validating estimated ACR consumption:

- Project size: >**$250K - $500K/**year planned Azure consumption. Please refer to [Azure Pricing Calculator](#) to estimate consumption
- The Azure Consumption for this project must be the Annual Run Rate that will be calculated 12 completed months from the date of production.

The following activities must be completed for your customer engagement to be considered fully delivered:

- Application Compatibility Assessment/Review
- Landing Zone Setup or Review
- Migration/Modernization activities including securing the Azure workloads

Partner Criteria

Partner must have the certification mentioned below:

- Specialization in SAP on Microsoft Azure

Customer criteria

- Majors, SMC-Corporate and select SMB customers with a valid TPID detected by Microsoft internal systems (Strategic accounts are not supported)

Payout structure

- Partner payout may differ by country. See [MCI Program Guide](#) for more information
- Microsoft reserves the right to reject future engagements or remove partners from AMM if the Azure Run Rate (ARR) is found to be inaccurate when verified against the size of opportunities submitted

Proof of Execution requirements

- Customer Survey (Triggered by Partner, completed by Customer)
- Partner Survey (completed by Partner)
- Sign and Upload this template
- Upload partner invoice
- Upload Azure Pricing Calculator Estimate

Engagement Subscription Ids

The Subscription IDs you give us will be tracked for Azure Consumption.
Therefore, to remain active in the program, it is particularly **important to provide accurate Azure Subscription IDs.**

- Use the table (light green cell color) below to document the Azure **Subscription IDs** related to this engagement.
- Enter one **Subscription ID** per row in the table below. Add more rows to the table if necessary.
- **Subscription IDs** will be validated prior to the engagement being approved.
- **Subscription IDs are Globally Unique Identifiers.** These IDs are made up of five groups separated by hyphens, in the form 8-4-4-4-12 for a total of 36 characters.

Important: Entering your name below is considered an electronic signature.
By entering your name, you are acknowledging that this electronic signature is the legal equivalent of a handwritten signature and certifying that the information provided above in the document is correct and accurate.
Note: Please ensure this is submitted only as a Word document (and not any other file type)

Full Name of Signatory: _____

Partner Organization: _____

Date: _____